

# Connected Product Engineering Services PEAK Matrix® Assessment 2024

May 2024: Complimentary Abstract / Table of Contents





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Akkodis Capgemini Cognizant **HCLTech** LTTS TCS

**Major Contenders** Apexon Cyient eInfochips Infosys

Randstad Digital

**VVDN** Technologies

GS Lab | GAVS

Softdel Tata Elxsi Tech Mahindra

UST

Wipro Aspirants

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### Background and introduction of the research

The recent advances in technology have led to a massive digital wave in the engineering world, wherein physical products are being enhanced by making them smarter, connected, autonomous, and intelligent. To cater to the evolving customer needs and provide a rich customer experience, enterprises are making significant investments in next-generation technologies such as AI/ML, AR/VR, 5G, blockchain, IoT, and cybersecurity, which serve as the backbone of digital products. However, the rapid pace of innovation and the need to stay ahead of market trends in this current space necessitates the need to establish a compelling partnership ecosystem that can help enterprises accelerate time-to-market. To cater to this growing demand from enterprises, engineering service providers are actively enhancing their capabilities and offerings to unlock the potential of data from connected products, integrate multiple technologies for better user experience, and ultimately engineer technologically sound digital products.

This research is the first edition of Everest Group's Connected Product Engineering Services PEAK Matrix® **Assessment**, wherein we have presented an assessment of 21 engineering service providers featured on the

PEAK Matrix, along with the sourcing considerations for enterprises. This assessment is based on the RFI responses from providers, interactions with their digital product engineering leadership, client reference checks, and ongoing analysis of the engineering services market.

This report includes the profiles of the following 21 leading engineering services providers featured on the **Connected Product Engineering Services PEAK Matrix:** 

- Leaders: Accenture, Akkodis, Capgemini, Cognizant, HCLTech, LTTS, and TCS
- Major Contenders: Apexon, Cyient, eInfochips, Infosys, Randstad Digital, Softdel, Tata Elxsi, Tech Mahindra, UST, VVDN Technologies, and Wipro
- Aspirants: GS Lab | GAVS, N-iX, and Onward Technologies

### Scope of this report

Geography: Global

Industry: 21 leading engineering

service providers

Services: Connected product

engineering services

## Overview and abbreviated summary of key messages

This report examines the global connected product engineering services landscape and assesses 21 leading engineering service providers. It focuses on service provider capabilities and market impact to develop smart, connected, autonomous, and intelligent products to deliver superior customer experiences

### Some of the findings in this report, among others, are:

### Service provider position and delivery capability

- Service providers can be categorized into leaders, major contenders, and aspirants on a capability-market-share matrix for connected product engineering services
- Accenture, Akkodis, Capgemini, Cognizant, HCLTech, LTTS, and TCS are the current leaders in the global connected product engineering services market. However, several service providers are emerging as major contenders

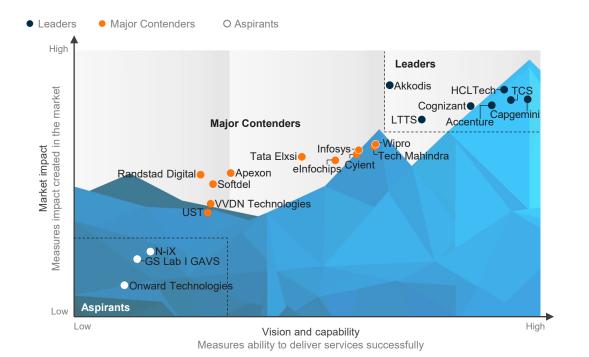
### Service provider characteristics

- The Leaders segment comprises both pure-play as well as broad-based IT-heritage firms that have developed dominant capabilities in offering multidisciplinary connected product engineering capabilities across engineering and design, embedded and network engineering, and connected platform engineering
- Leaders have been able to successfully grow organically by forming partnerships with hardware, embedded, and software vendors and making investments in developing labs, CoEs, and innovation centers in next-generation technologies such as AR/VR, IoT, analytics, AI/ML, 5G, semiconductor engineering, and ASIC design
- Major Contenders also comprise both IT-heritage firms as well as pure-play engineering service providers, who are actively making investments in establishing labs and CoEs and developing IPs and solutions in areas such as AI/ML, testing, analytics, IoT, cybersecurity, and embedded systems
- Aspirants offer capabilities mostly across the software engineering part of the value chain and have a limited portfolio of services required to develop hardware and embedded products. They are actively training and upskilling their engineering talent, but their investments in labs, CoEs, partnerships, and IPs are limited

# This study offers three distinct chapters providing a deep dive into key aspects of connected product engineering services market; below are three charts to illustrate the depth of the report

### Everest Group PEAK Matrix® Assessment 2024

### Everest Group Connected Product Engineering Services PEAK Matrix® Assessment 20241,2



<sup>1</sup> Assessments for GS Lab I GAVS, Infosys, Onward Technologies, and Wipro exclude provider inputs and are based on Everest Group's proprietary Transaction Intelligence (TI) database, provider public disclosures, and Everest Group's interactions with buyers 2 Assessment of GS Lab I GAVS covers the capabilities of the combined entity formed by merging GS Lab and GAVS Source: Everest Group (2024)

### Capability assessment

Illustrative example

Measure of capability: (\*) Low

		Market	timpact		Vision and capability					
Providers	Market adoption	Portfolio mix	Value delivered	Overall	Vision and strategy	Scope of services offered	Innovation and investments	Delivery footprint	Overall	
Provider 1	•	•	•	•	•	•	•	•	•	
Provider 2	٠	•	•	•	•	•	•	•	•	
Provider 3	•	•	•	•	•	•	•	•	•	
Provider 4	•	•	•	•	•	•	•	•	•	
Provider 5	•	•	•	•	•	•	•	•	•	
Provider 6	•	•	•	•	•	•	•	•	•	

### Everest Group's remarks on providers

Illustrative example

Measure of capability: (\*) Low High

	Market	impact		Vision and capability					
Market adoption	Portfolio mix	Value delivered	Overall	Vision and strategy	Scope of services offered	Innovation and investments	Delivery footprint	Overall	
•	•	•	•	•	•	•	•	•	

#### Strenaths

- Provider 1, has built a strong ecosystem of partnerships, labs, and innovation centers, while also focusing investments on employee skillset development through certifications and CoEs
- . It showcases flexibility in commercial constructs and leverages innovative pricing models such as outcome-based in client engagements

#### Limitations

- Provider 1 has a strong presence across North America and Europe regions, but it has a limited clientele across the APAC geography
- · While it has engaged well with large and midsize enterprises, there are fewer engagements with small buyers, compared to peers

### Research calendar

### Engineering Research and Development

	Published Current release Pla	anned
Reports title	Release	date
ACES Automotive Engineering Services PEAK Matrix® Assessment 2023: Navigating the Future of Automotive Landscape	September 2	2023
Navigating the Enterprise Adoption of Generative AI	September 2	2023
Engineering Services Top 50 2023	September 2	2023
Aerospace and Defense State of the Market 2023	September 2	2023
ACES Mobility Engineering Services – Provider Compendium 2023	October 2	2023
Engineering Services Top 50 2023	December 2	2023
Trends in the Top 200 Engineering Research & Development (ER&D) Enterprises 2023	January 2	2024
Engineering Research and Development (ER&D) Outlook for 2024: Key Macroeconomic and Technological Trends Shaping the ER&D Industry	January 2	2024
Engineering Services CXO Insights: Key Issues Report 2024	January 2	2024
5G Engineering Services State of the Market Report 2024	February 2	2024
ACES Automotive Engineering Services State of the Market 2023	March 2	2024
Making Brownfield Factories Smarter and Greener	April 2	2024
Connected Product Engineering Services PEAK Matrix® Assessment 2024	May 2	2024
Connected Product Engineering Service Provider Compendium 2024	Q2.2	2024
ER&D Services Enterprise Pulse	Q2.2	2024
Connected Product Engineering Services State of the Market 2024	Q2.2	2024

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