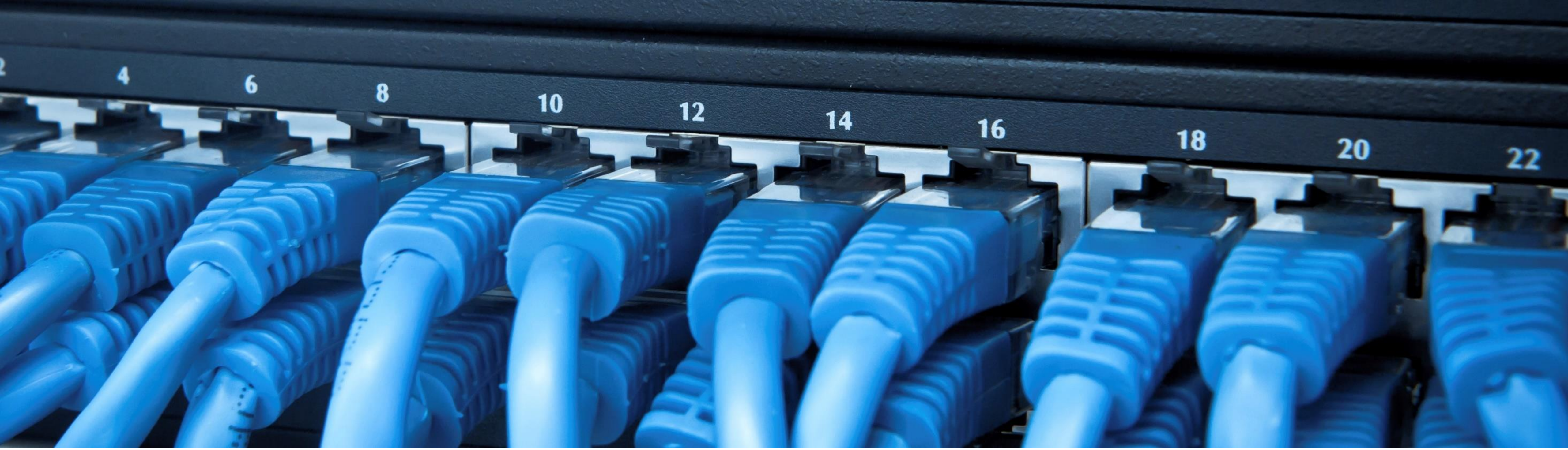

AWS Services PEAK Matrix® Assessment 2024

December 2024: Complimentary Abstract / Table of Contents

PEAK MATRIX®

Cloud and Infrastructure Services

Everest Group®

Our research offerings

This report is included in the following research program(s):

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- Advanced SciTech
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- GBS Talent Excellence
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- Google Cloud
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- Insurance Information Technology
- Insurance Technology (InsurTech)
- Insurance Third-Party Administration (TPA) Services
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- Interactive Experience (IX) Services
- IT Services Excellence
- IT Talent Excellence
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- Life Sciences Commercial Technologies
- Life Sciences Information Technology
- Locations Insider™
- Marketing Services
- Market Vista™
- Microsoft Azure
- Microsoft Business Application Services
- Modern Application Development (MAD)
- Multi-country Payroll
- Network Services and 5G
- Oracle Services
- Outsourcing Excellence
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- Payer and Provider Information Technology
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- Price Genius – AMS Solution and Pricing Tool
- Pricing Analytics as a Service
- Process Intelligence
- Process Orchestration
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Contents

Background of the research

Over the past few years, the public cloud market has seen significant growth, driven by enterprise demand for business transformation, innovation, and resilience. Amazon Web Services (AWS) has also accelerated its adoption globally through investments in generative AI, industry cloud solutions, data analytics, and security.

As AWS continues to evolve, enterprises increasingly seek AWS service providers to facilitate seamless cloud transitions. These providers offer essential expertise in transforming and managing AWS environments, particularly in terms of controlling costs, providing technically adept resources, and harnessing innovative technologies to deliver business value. Being well-connected with AWS also enables them to provide tailored solutions that meet industry-specific needs, enhance operational efficiency, and drive innovation.

Through targeted efforts, AWS Service Providers (SPs) are evolving their joint GTM activities, increasing their accreditations and competencies, and building AWS-specific IPs and solutions, resulting in continued prominence in the market.

In this research, we present an assessment and detailed profiles of 31 AWS SPs featured on AWS Services PEAK Matrix® Assessment 2024. The assessment is based on Everest Group's annual Request for Information (RFI) process for the calendar year 2024, interactions with leading AWS SPs, client reference checks, and an ongoing analysis of the cloud services market.

This report includes the profiles of the following 31 leading AWS SPs featured on the AWS services PEAK Matrix:

- **Leaders:** Accenture, Capgemini, Cognizant, Deloitte, HCLTech, IBM, TCS, and Wipro
- **Major Contenders:** DataArt, DXC Technology, EPAM, Eviden, Genpact, GFT, Happiest Minds, Infosys, Kyndryl, LTIMindtree, Mphasis, NTT DATA, Orange Business, Persistent Systems, Tech Mahindra, Quantiphi, UST, and Virtusa
- **Aspirants:** Aspire Systems, Computacenter, Orion Innovation, Sutherland, and VVDN

Scope of this report

Geography: Global

Industry: 31 AWS SPs

Services: AWS services

Overview and abbreviated summary of key messages

In this research, we present an assessment and detailed profiles of 31 SPs featured on AWS Services PEAK Matrix® Assessment 2024. The assessment is based on Everest Group's annual RFI process for calendar year 2024, interactions with leading SPs, client reference checks, and an ongoing analysis of the AWS services market.

Some of the findings in this report, among others, are:

AWS Services PEAK Matrix

- This report includes the profiles of the following 31 leading providers featured on the AWS Services PEAK Matrix:
  - Leaders: Accenture, Capgemini, Cognizant, Deloitte, HCLTech, IBM, TCS, and Wipro
  - Major Contenders: DataArt, DXC Technology, EPAM, Eviden, Genpact, GFT, Happiest Minds, Infosys, Kyndryl, LTIMindtree, Mphasis, NTT DATA, Orange Business, Persistent Systems, Tech Mahindra, Quantiphi, UST, and Virtusa
  - Aspirants: Aspire Systems, Computacenter, Orion Innovation, Sutherland, and VVDN

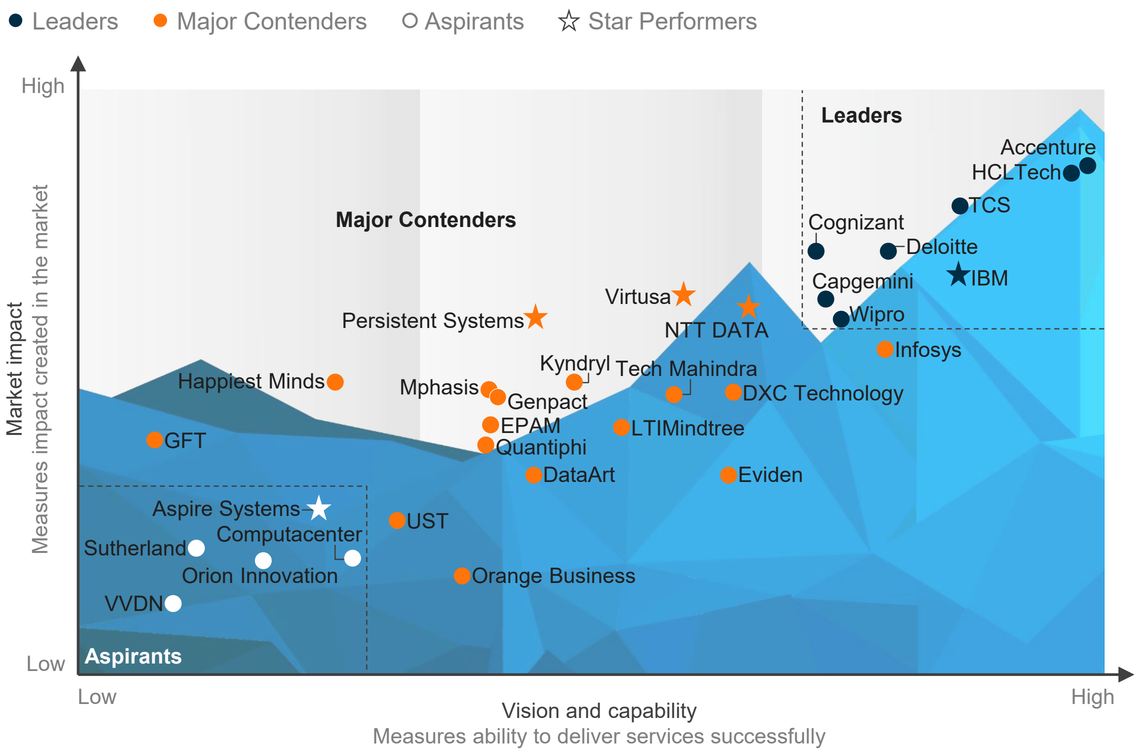
Service provider characteristics

- Leaders have demonstrated strong market impact and extensive capabilities in delivering value on cloud by being strategic partners in the customer's transformational journey. They are increasingly focusing on industry-specific solutions, leading the charge through vertical offerings for strategically important sectors, along with AI-driven cloud transformations
- Major Contenders are serving workload modernization engagements to AWS and enhancing cloud capabilities with specialized offerings in cloud-native development, ensuring robust governance frameworks such as DevSecOps
- AWS system integration capabilities of Aspirants are in the initial stages of the partnership level in terms of accreditations, qualifications, and competencies. They have limited AWS-specific IP achieving the same efficiency for large-scale AWS engagements as more advanced service providers

This study offers 31 distinct chapters providing a deep dive into key aspects of AWS Services market; below are three charts to illustrate the depth of the report

Everest Group PEAK Matrix® Assessment 2024

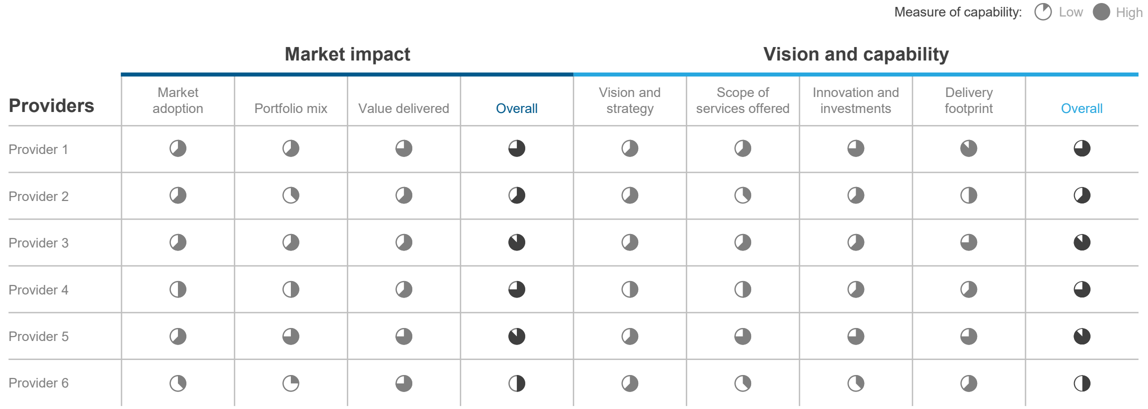
Everest Group AWS Services PEAK Matrix® Assessment 2024[1]



1 Assessments for Deloitte, DXC Technology, and Tech Mahindra excludes provider inputs and are based on Everest Group's proprietary Transaction Intelligence (TI) database, provider public disclosures, and Everest Group's interactions with buyers
Source: Everest Group (2024)

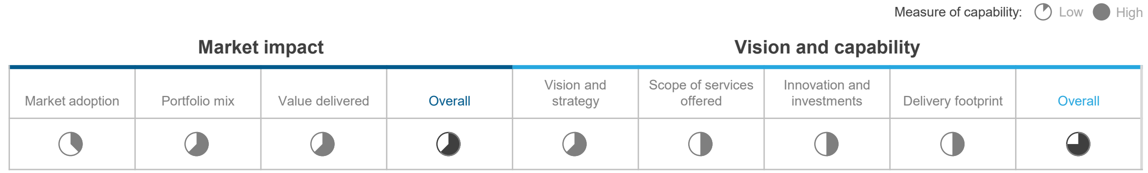
Capability assessment

Illustrative example



Everest Group's remarks on providers

Illustrative example



Strengths

- Provider 1's solution portfolio can help enterprises of different maturity to accelerate their cloud implementation, embed data and analytics at scale
- Enterprises can rely on Provider 1 for cloud security needs on AWS owing to its broad portfolio of security-focused solutions

Limitations

- Enterprises need to carefully assess Provider 1's capabilities as an MSP to manage their AWS environment end-to-end as its experience in serving such engagements
- Some clients have voiced concerns around lack of proactive communication while managing AWS engagements

Research calendar

Cloud and Infrastructure

Published Current release Planned

Reports title	Release date
FinOps for Enabling Value in Cloud: Unveiling the Top 10 Multi-cloud FinOps Visibility Tool Providers	December 2023
Secure Access Service Edge (SASE) Spotlight: Exploring the Top 10 SASE Technology Providers	December 2023
Accelerating Clients' Cloud Journeys: IT Services and Cloud Provider Partnerships to Drive Ecosystem Value	January 2024
Google Cloud Services Specialists PEAK Matrix® Assessment 2024	February 2024
Cloud Modernization: Maximize Your ROI in Cloud	April 2024
Mainframe Services PEAK Matrix® Assessment 2024	April 2024
FinOps Cloud Cost Management Products PEAK Matrix® Assessment 2024	August 2024
AWS Services Specialists PEAK Matrix® Assessment 2024	August 2024
Mainframe Services Enterprise Pulse 2024 – Top Three Providers Delivering Superior Value	September 2024
AWS Services PEAK Matrix® Assessment 2024	December 2024
Managed SD-WAN/SASE Services PEAK Matrix® Assessment 2024	Q4 2024
Microsoft Azure Services PEAK Matrix® Assessment 2024	Q4 2024
Google Cloud Services PEAK Matrix® Assessment 2024	Q4 2024
Cloud Services State of the Market 2024 – North America	Q4 2024
Cloud Services State of the Market 2024 – Europe	Q4 2024
Network Services State of the Market 2024	Q4 2024

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