

## Employer of Record (EoR) Solutions PEAK Matrix® Assessment 2024

September 2024: Complimentary Abstract / Table of Contents





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- ▶ Marketing Services
- ▶ Market Vista<sup>™</sup>
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- ► Microsoft Business Application Services
- ► Modern Application Development (MAD)
- ▶ Mortgage Operations
- ▶ Multi-country Payroll

- Network Services and 5G
- Oracle Services
- ▶ Outsourcing Excellence
- ▶ Payer and Provider Business Process
- ► Payer and Provider Information Technology
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- ▶ Price Genius AMS Solution and Pricing Tool
- ► Pricing Analytics as a Service
- ▶ Process Intelligence
- ▶ Process Orchestration
- ▶ Procurement and Supply Chain
- ▶ Recruitment
- Retail and CPG
- ► Retirement Technologies
- ▶ Revenue Cycle Management
- ▶ Rewards and Recognition
- ▶ SAP Services
- ► Service Optimization Technologies
- ► Software Product Engineering Services
- ► Supply Chain Management (SCM) Services
- ► Sustainability Technology and Services
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# Contents

5	Introduction and overview	29	Deel
6	Research methodology	31	G-P
7	Key information on the report	33	Safeguard Global
8	Introduction	35	Velocity Global
9	Summary of key messages	37	Major Contenders
0	EoR solutions provider landscape	38	BIPO
1	Provider market share	40	CXC
2	Top providers by geography	42	GoGlobal
3	Top providers by industry	44	Horizons
		46	Links International
4	Solutions PEAK Matrix® characteristics	48	Mauve Group
5	PEAK Matrix framework	50	Mercans
8	Everest Group PEAK Matrix for EoR solutions	52	Multiplier
9	Characteristics of Leaders, Major Contenders, and Aspirants	54	Neeyamo
0	Star Performers capability overview	56	Omnipresent
2	PEAK summary dashboard	58	Oyster
0			Papaya Global
6	Enterprise sourcing considerations	62	Remote
6	Leaders	64	Rippling
7	Atlas		5

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# Contents

- Aspirants
- Parakar Group
- 69 Remofirst
- 71 Remundo
- 73 Skuad
- Appendix
- Glossary
- Research calendar

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### Introduction

As organizations strive to become more agile, adaptive, and resilient in achieving their goals, Employer of Record (EoR) solutions are gaining significant traction. The growing preference for remote work, coupled with the increasing complexity of labor regulations across various regions, has driven the demand for the EoR model in recent years. EoR service providers are instrumental in facilitating global hiring by enabling compliance with local labor laws and optimizing payroll and HR operations across multiple jurisdictions. These providers continue to invest in advanced platforms that not only enhance the employee experience through user-friendly, self-service tools but also empower businesses with data-driven insights for improved decision-making.

This report examines the dynamics of the EoR solutions provider landscape and the impact that the providers have created in 2023. It gives an overview of the market and analyzes the areas where providers differentiate

themselves. Based on the comprehensive Everest Group PEAK Matrix® evaluation, EoR solution providers are segmented into the categories of Leaders, Major Contenders, Aspirants, and Star Performers in the corresponding PEAK Matrix.

This report includes the profiles of the following 23 leading global providers featured on the 2024 EoR solutions PEAK Matrix®:

- Leaders: Atlas, Deel, G-P, Safeguard Global, and Velocity Global
- Major Contenders: BIPO, CXC, GoGlobal, Horizons, Links International, Mauve Group, Mercans, Multiplier, Neeyamo, Omnipresent, Oyster, Papaya Global, Remote, and Rippling
- Aspirants: Parakar Group, Remofirst, Remundo, and Skuad

Scope of this report

Geography: Global

Industry: All

**Services:** Employer of Record (EoR)

### Overview and abbreviated summary of key messages

This report uses Everest Group's proprietary PEAK Matrix® to assess and rate EoR service providers. It gives an overview of the EoR market and analyzes the areas where providers differentiate themselves.

#### Some of the findings in this report, among others, are:

#### Employer of Record (EoR) Solutions PEAK Matrix® Assessment 2024

- Based on Everest Group's comprehensive evaluation framework, the PEAK Matrix<sup>®</sup>, the 23 established EoR service providers evaluated are segmented into three categories (in alphabetical order within each category):
  - Leaders: Atlas, Deel, G-P, Safeguard Global, and Velocity Global
  - Major Contenders: BIPO, CXC, GoGlobal, Horizons, Links International, Mauve Group, Mercans, Multiplier, Neeyamo, Omnipresent, Oyster, Papaya Global, Remote, and Rippling
- Aspirants: Parakar Group, Remofirst, Remundo, and Skuad

#### Star performers for Employer of Record (EoR) Solutions PEAK Matrix® Assessment 2024

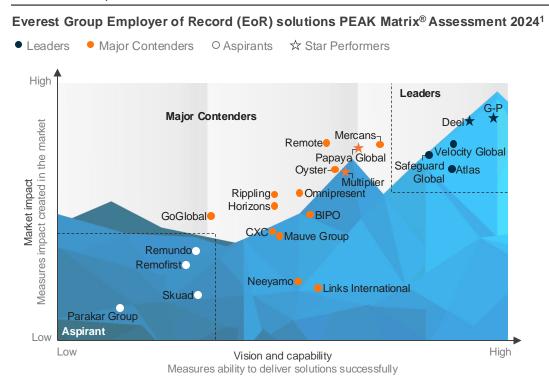
Based on year-on-year (YOY) movement of different service providers on the PEAK Matrix®, Everest Group identified four providers as the "2024 EoR Market Star Performers": Deel, G-P, Multiplier, and Papaya Global

#### EoR service provider capability overview

- Everest Group delineates each of the service providers' strengths and limitations
- The in-depth commentary is intended to help service providers, enterprise buyers and other stakeholders to understand the current situation and possible future direction of the provider landscape

### This study offers three distinct chapters providing a deep dive into key aspects of EoR market; below are three charts to illustrate the depth of the report

#### Everest Group PEAK Matrix® Assessment 2024



<sup>1</sup> Assessment for Go Global, Horizons, Mauve Group, Omnipresent, Parakar Group, Remofirst, Rippling, Remundo, and Skuad excludes provider inputs and is based on Everest Group's proprietary Transaction Intelligence (TI) database and provider public disclosures, and Everest Group's interactions with buyers

Source: Everest Group (2024)

#### Capability assessment

Illustrative example

	Measure of capability: (♣) Low ● Hi										
Market impact						Vision and capability					
Providers	Market adoption	Portfolio mix	Value delivered	Overall	Vision and strategy	Technology capability	Services capability	Innovation and investments	Engagement and commercial model	Overall	
Provider 1		•	•	•	•	•	•	•	•	•	
Provider 2	•	•	•	•	•	•	•	•	•	•	
Provider 3	•	•	•	•	•	•	•	•	•	•	
Provider 4	•	•	•	•	0	0	•	•	•	•	
Provider 5	•	•	•	•	•	•	•	•	•	•	
Provider 6	•	•	•	•	•	•	•	•	•	•	

#### Everest Group's remarks on providers

Illustrative example Measure of capability: (\*) Low High

Market impact				Vision and capability					
Mark <i>e</i> t adoption	Portfolio mix	Value delivered	Overall	Vision and strategy	Technology capability	Services capability	Innovation and investments	Engagement and commercial model	Overall
•	•	•	•	•	•	•	•	•	•

#### Strengths

- Provider 1, headquartered in XYZ, is one of the leading providers of HR and EOR services in the XYZ market
- The provider has also invested in developing a strong analytics practice for HR process landscape from various perspectives for analysis including integrating client-specific, and third-party data sources

- . Clients looking for EOR services outside of XYZ region should evaluate its offering accordingly as its capabilities to serve are
- · Referenced clients have also highlighted a need for agile pricing and better operational support



### Research calendar

### Human Resources

	Published Current release Planned
Reports title	Release date
Multi-process Human Resources Outsourcing (MPHRO) State of the Market Report 2023	December 2023
Rewards and Recognition (R&R) State of the Market 2023: Exploring the Next-Generation of R&R Platforms	December 2023
Multi-country Payroll (MCP) Solutions – State of the Market Report 2023 – Update	January 2024
Evolving with AI: the Rise of Next-Generation Digital Adoption Platforms (DAPs)	March 2024
Reaping the Benefits of Unified Pay Solutions: Saying Goodbye to Payday Puzzles	April 2024
People Analytics Platforms PEAK Matrix® Assessment 2024	April 2024
Introduction to the Skills Intelligence Technology Landscape	April 2024
The Skills Intelligence Technology Landscape: Focus on Talent Management	May 2024
The Skills Intelligence Technology Landscape: Focus on Talent Acquisition	May 2024
People Analytics Platforms – Provider Compendium 2024	June 2024
Digital Adoption Platforms (DAP) PEAK Matrix® Assessment 2024	September 2024
Employer of Record (EoR) Solutions PEAK Matrix® Assessment 2024	September 2024
Multi-country Payroll (MCP) Solutions PEAK Matrix® Assessment 2024	Q4 2024
Multi-Process Human Resources Outsourcing (MPHRO) Services PEAK Matrix® Assessment 2024	Q4 2024
Employer of Record (EoR) Solutions State of the Market 2024	Q4 2024
Multi-Country Payroll (MCP) Solutions State of the Market 2024	Q4 2024

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