

State of the Healthcare Information Technology

Value-based Care – State of the Market Report 2022

September 2022: Complimentary Abstract / Table of Contents



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For more information on this and other research published by Everest Group, please contact us:

Abhishek Singh, Partner

Chunky Satija, Vice President

Priya Sahni, Practice Director

Kaushik Sundar, Senior Analyst

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Background and scope for research

Value-based care is a healthcare reimbursement methodology, which ties care delivery payments to the quality of care provided to patients. This reimbursement model is an alternative for traditional fee-for-service or volume-based reimbursement model, which pays providers based on the volume of services provided to patients. Owing to rising healthcare costs and evolving customer expectations, there has been an increase in demand to transition from volume-based care to value-based care.

Healthcare enterprises are realizing the need for building coordinated, integrated, and preventive care as they move toward value-based care and invest in bringing costs down while improving the quality of care. Enterprises have realized this need and are increasingly building strategies to implement new care delivery models, strengthen population health initiatives, and build better coordination between different forms of care.

This report provides perspective on some of the key drivers and challenges in enabling value-based care and how healthcare enterprises are addressing and implementing value-based care through increased collaboration, implementation of reimbursement models, and leveraging solutions in the market.







Industry Healthcare



Services Value-based care



Overview and abbreviated summary of key messages

This report examines the global Value-Based Care (VBC) market. It focuses on the key drivers and challenges in enabling value-based care and the ways in which healthcare enterprises are implementing value-based care.

Some of the findings in this report, among others, are:

Market drivers and challenges	 Increasing demand for adoption of the value-based care model has been primarily driven by rising healthcare costs, evolving customer expectations, and the need for enhancing clinical outcomes for patients While enterprises are taking strides to implement value-based care to enhance business and clinical outcomes, challenges such as fragmented patient information and regulatory mandates that restrict data sharing hinder its adoption
Key enterprise imperatives	• Enterprises would need to streamline their technology infrastructure to enable data sharing and processing to generate actionable insights for enhanced care delivery
	 Besides modernizing the technology estate, enterprises must also implement a robust change management process to smoothen the transition to value-based care
Value-based care approaches	• Payers are engaging with providers in more value-driven outcome models where different payment models have varying degrees of financial risks involved
	 Payers and providers are exploring innovative ways of enabling bi-directional data sharing that will help in generating a 360-degree view of patient and enhancing the care delivery process
	 Enterprises are leveraging multiple solutions to enable use cases such as telehealth and population health, which will help in implementing value-based care

This study offers distinct chapters providing a deep dive into key aspects of VBC market; below are four charts to illustrate the depth of the report

Key drivers of VBC

Improving clinical outcomes

Sharing of data between payers and providers will help in generating a 360-degree view of the patient, which will help in creating customized treatment plans for patients.

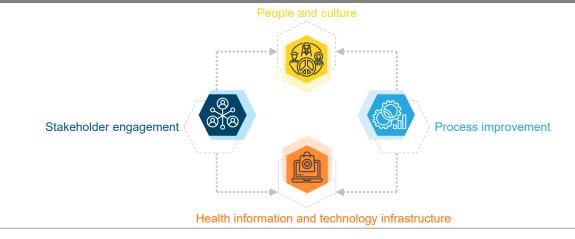
Rising medical costs

The traditional volume-based payment models drive high costs as providers do not have any risks. VBC contracts would tie the reimbursements based on performance and outcomes

Evolving care delivery

The increasing demand for hyper-personalization in healthcare has enabled healthcare enterprises to engage with clients remotely and provide proactive care interventions.

Key organization tenets for implementing VBC



Enterprise adoption challenges in enabling VBC



Lack of internal infrastructure

While sharing of data is imperative to enable VBC, most enterprises do not have the necessary infrastructure in place to process and analyze huge amounts of data to generate actionable insights and identify proactive interventions.

Fragmented patient information

Fragmented patient information makes it difficult for payers and providers to share, collect, and analyze data, which makes effective care coordination and preventative medicine incredibly challenging.

VBC approaches



Regulatory mandates on information sharing

With the healthcare industry being highly regulated, enterprises have trouble dealing with evolving regulatory mandates and laws; this hinders seamless exchange and sharing of information.

SA Payment structure and risks

Owing to payments being tied to clinical outcomes in value-based payment models, providers would have to assume some payment risks and, therefore, could push back on transitioning from fee-for-service-based reimbursements to value-based payment models.



Research calendar Healthcare Information Technology

Reports title Release date Healthcare Provider Enterprise Insights - Q4 2020 & Q1 2021 August 2021 Interoperability in Healthcare September 2021 Healthcare Payer Enterprise Insights - H1 2021 September 2021 Effective Claims Operations Through Scaled Digital Adoption November 2021 Cloud for Healthcare – Data Platforms Peak Matrix[®] Assessment 2022 December 2021 Healthcare Payer Digital Services PEAK Matrix[®] Assessment 2022 May 2021 August 2021 Healthcare Payer Digital Services – Service Provider Compendium 2022 Value-based Care – State of the Market Report 2022 September 2022 Cloud-based Core Administration Platform – Service Provider Compendium 2022 Q4 2022 Healthcare Provider Digital Services PEAK Matrix[®] Assessment 2022 Q4 2022 RCM Platforms PEAK Matrix[®] Assessment 2022 Q4 2022 Healthcare Customer Experience Platforms PEAK Matrix[®] Assessment 2022 Q4 2022 Healthcare Provider Digital Services – Service Provider Compendium 2022 04 2022

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Blog everestgrp.com/blog Dallas (Headquarters) info@everestgrp.com +1-214-451-3000

Bangalore india@everestgrp.com +91-80-61463500

Delhi india@everestgrp.com +91-124-496-1000 London unitedkingdom@everestgrp.com +44-207-129-1318

Toronto canada@everestgrp.com +1-647-557-3475

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