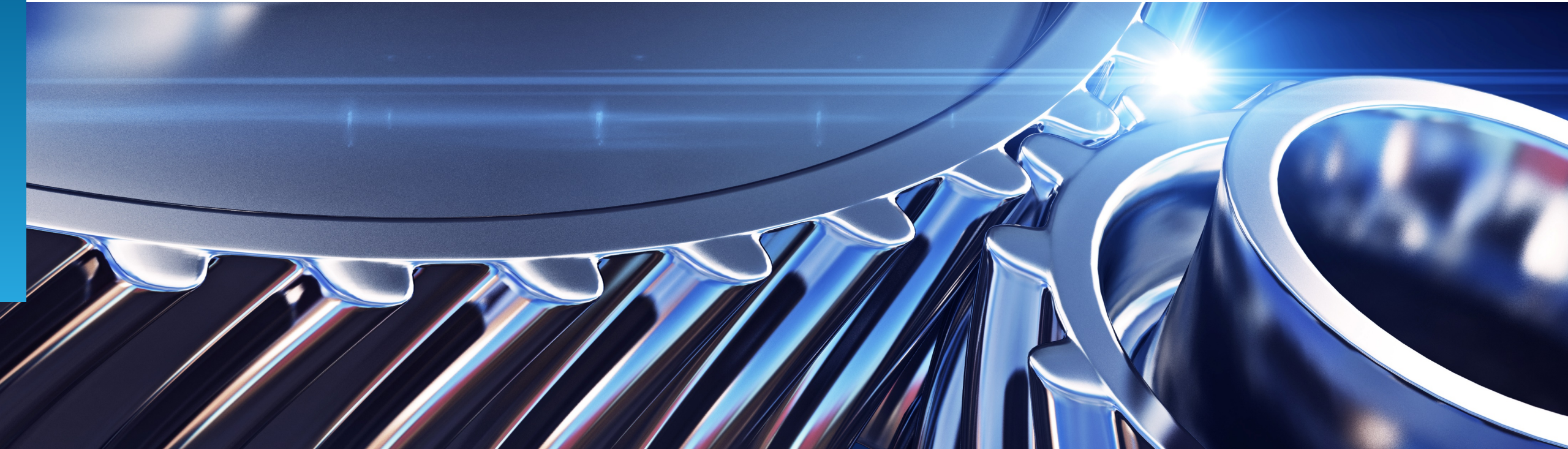


Acing the Art of Platform-driven Growth: Software Product Engineering Services PEAK Matrix® Assessment 2023

December 2022: Complimentary Abstract / Table of Contents



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Benchmarking

Contract assessment

Peer analysis

Market intelligence

Tracking: providers, locations, risk, technologies

Locations: costs, skills, sustainability, portfolios

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Introduction

Software, the largest segment of spending in the product engineering world, continues to grow in relevance as platform-based business models take center stage for enterprises in both product- and services-centric verticals.

This shift toward platforms, with enterprises starting to compete in the market based on their platform offerings, is leading to the emergence of new dynamics:

- There is a change in the relationship and an increasing intimacy between business and technology/engineering functions
- The tolerance for technical debt is going down; the need to manage/retire platform-related legacy rapidly and effectively is more pronounced
- The approach toward software engineering is undergoing a visible shift – the build and maintain mindset is giving way to a journey of ongoing platform evolution

While the new dynamics are leading to an explosion in engineering talent demand, the geopolitical situation in Eastern Europe is worsening the already supply-constrained talent market. Engineering service providers are playing a crucial role in this situation and are helping their clients with scaled, persistent, and diversified engineering teams.

This research, the fourth edition of Everest Group's Software Product Engineering PEAK Matrix® Assessment, evaluates 33 engineering service providers, features them on the PEAK Matrix®, and shares insights on enterprise sourcing considerations. The study is based on RFI responses from service providers, interactions with their software product engineering leadership, client reference checks, and ongoing analysis of the engineering services market.

The report includes detailed profiles of the following 33 leading engineering service providers featured on the Software Product Engineering PEAK Matrix®:

- **Leaders:** Accenture, Capgemini, Cognizant, EPAM, GlobalLogic, HCLTech, Infosys, Persistent Systems, TCS, and Wipro
- **Major Contenders:** Aspire Systems, Brillio, Cybage, DataArt, Encora, Globant, Happiest Minds, HARMAN DTS, Infogain, Innominds, Itransition, Mindtree, Mphasis, SoftServe, Sonata Software, Tech Mahindra, UST, and Virtusa
- **Aspirants:** Daffodil Software, Experion Technologies, GS Lab | GAVS, Intellias, and Sacumen

Scope of this report



Geography
Global



Providers
33 leading engineering service providers



Services
Software product engineering services

Overview and abbreviated summary of key messages

This report examines the global software product engineering services landscape and assesses 33 leading engineering service providers. It focuses on service provider capabilities and market impact in helping enterprises create experience-centric, secured, and resilient next-generation software products. It also identifies the key implications of the research findings for enterprises and service providers.

Some of the findings in this report, among others, are:

Service provider position and delivery capability

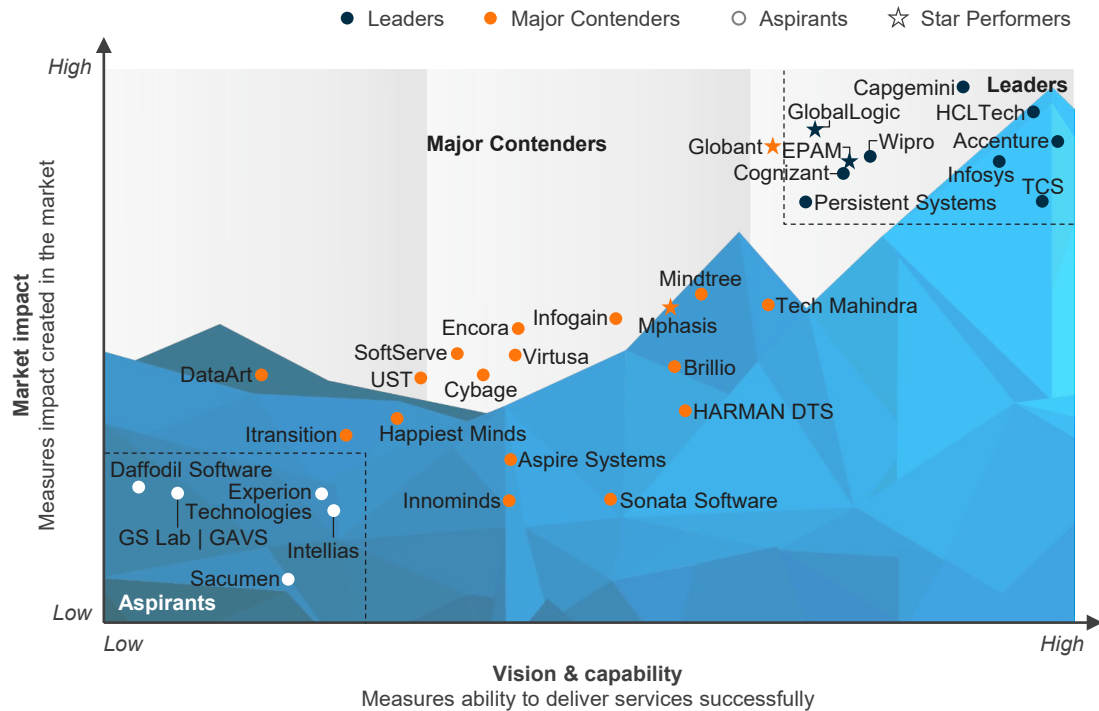
- Service providers can be categorized into leaders, major contenders, and aspirants on a capability-market-share matrix for software product engineering services
- Accenture, Capgemini, Cognizant, EPAM, GlobalLogic, HCLTech, Infosys, Persistent Systems, TCS, and Wipro are the current leaders in the global software product engineering services market. However, several service providers are emerging as major contenders

Service provider characteristics

- Broad-based engineering service providers that have travelled both organic and inorganic growth paths to position themselves as extremely skilled along the entire software product engineering value chain continue to make up the Leaders segment.
- The Leaders have made dedicated investments in forming strategic partnerships, establishing labs, and developing IP solutions to bolster capabilities in cloud engineering, analytics, UI/UX, AI, product development, DevOps, etc. Leaders are working on vertical-specific solutions via a continued partnership with hyperscalers such as Azure, AWS, and Google. Leaders have a balanced mix of clients spread across small, midsize, and large enterprises and a delivery footprint spread across onshore, nearshore, and offshore regions.
- Major Contenders are actively investing and enhancing their in-house engineering expertise and managing employee turnover. To compete with Leaders they need to reduce skewness in their delivery footprint and client portfolio along with offering wider services to clients
- Aspirants possess strong capabilities in specific technology areas and value chain elements, however, their global presence and ability to serve projects with wider scopes are limited. They are making focused investments for enhancing their solutions portfolio, improving service enablement capabilities, and expanding their footprint and client-base to enter the Major Contenders segment

This study offers three distinct chapters providing a deep dive into key aspects of software product engineering services market; below are three charts to illustrate the depth of the report

Software Product Engineering Services PEAK Matrix® Assessment 2022^{1, 2}



1 Assessment for Cybage, EPAM, SoftServe, and Virtusa exclude service provider inputs and are based on Everest Group's proprietary Transaction Intelligence (TI) database, service provider public disclosures, and Everest Group's interaction with buyers
 2 Analysis for Mindtree is based on its capabilities before its merger with LT1
 Source: Everest Group (2022)

Capability assessment

Illustrative example

Measure of capability: ☐ Low ● High

| Providers | Market impact | | | | Vision & capability | | | | |
|------------|-----------------|---------------|-----------------|---------|---------------------|---------------------------|----------------------------|--------------------|---------|
| | Market adoption | Portfolio mix | Value delivered | Overall | Vision and strategy | Scope of services offered | Innovation and investments | Delivery footprint | Overall |
| Provider 1 | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| Provider 2 | ☐ | ● | ● | ● | ☐ | ● | ● | ● | ● |
| Provider 3 | ☐ | ● | ● | ● | ● | ● | ● | ● | ● |
| Provider 4 | ☐ | ● | ● | ● | ● | ● | ● | ● | ● |
| Provider 5 | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| Provider 6 | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| Provider 7 | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| Provider 8 | ● | ● | ● | ● | ● | ● | ● | ● | ● |
| Provider 9 | ☐ | ● | ● | ● | ● | ● | ● | ● | ● |

Everest Group's remarks on providers

Illustrative example

Measure of capability: ☐ Low ● High

| Market impact | | | | Vision & capability | | | | |
|-----------------|---------------|-----------------|---------|---------------------|---------------------------|----------------------------|--------------------|---------|
| Market adoption | Portfolio mix | Value delivered | Overall | Vision and strategy | Scope of services offered | Innovation and investments | Delivery footprint | Overall |
| ● | ● | ● | ● | ● | ● | ● | ● | ● |

Strengths

- Provider 1 has built a network of partners across cloud engineering, API management, and test automation platforms
- It has a strong presence across key SPES verticals such as ISVs, BFSI, media and entertainment, and healthcare

Limitations

- Provider's delivery footprint is inclined toward offshore, and it does not have much presence in nearshore and onshore regions
- Its clientele is limited to the US and the UK, and it has very less exposure to the rest of Europe and APAC
- It has limited experience in working with digital natives and start-ups

Research calendar

Engineering Services

■ Published
 ■ Planned
 ■ Current release

| Reports title | Release date |
|--|----------------------|
| Engineering Services Enterprise Pulse: Sustaining Customer Satisfaction Amid a Talent Shortage | May 2022 |
| Impact Sourcing Specialist Profiles 2022 | June 2022 |
| Engineering Next-Generation Digital Products | June 2022 |
| Digital Twin Services PEAK Matrix® Assessment 2022 | July 2022 |
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