

# System Integration (SI) Capabilities on Microsoft Azure Provider Compendium 2022

September 2022: Complimentary Abstract / Table of Contents



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## Background of the research

Enterprise adoption of the public cloud is on an accelerated growth trend. The public cloud market is experiencing a proliferation of services offered by hyperscalers and a corresponding increase in investments made by System Integrators (SIs) in their hyperscaler-specific cloud services and solution portfolio. Azure continues to enjoy significant enterprise mindshare and is experiencing increased adoption as the preferred public cloud partner, rapidly closing the gap with AWS.

With more and more enterprises embarking on their public cloud migration journey, integrated delivery and effective management of integrated capabilities across core infrastructure, cloud application, and data on the cloud have become crucial. Enterprises are looking for strong system integration capabilities across the entire life cycle of the cloud journey covering consulting, infrastructure design/build, cloud modernization, and cloud operation services for the individual hyperscaler portfolio segments.

SIs are investing in an industry cloud-focused joint go-to-market approach, Azure-specific organization structure, Azure-focused solutions and IPs, and co-innovation activities to cater to enterprise demands. There has been an uptick in both organic and inorganic investments by SIs to attain Azure accreditations and competencies.

In this research, we present the assessment and detailed profiles of 31 SIs featured on the System Integration Capabilities on Microsoft Azure PEAK Matrix® Assessment 2022. The assessment is based on Everest Group's annual RFI process for the calendar year 2022, interactions with leading SIs, client reference checks, and an ongoing analysis of the Azure services market.

**This report includes the profiles of the following 31 leading Microsoft Azure SIs featured on the Microsoft Azure PEAK Matrix:**

- **Leaders:** Accenture, Capgemini, Cognizant, DXC Technology, HCL Technologies, Infosys, TCS, and Wipro
- **Major Contenders:** Brillio, Deloitte, EPAM, GFT, IBM, Infogain, LTI, Microland, Mindtree, Mphasis, NTT DATA, Orange Business Services, Persistent Systems, Rackspace Technology, Sopra Steria, Tech Mahindra, UST, and Virtusa
- **Aspirants:** Aspire Systems, GAVS Technologies, Jade Global, Tavant, and Xebia

### Scope of this report



**Geography**  
Global



**Providers**  
31 leading Microsoft Azure SIs



**Services**  
Azure cloud services

# The System Integration (SI) Capabilities on Microsoft Azure PEAK Matrix® Assessment 2022 report has over 31 provider profiles

System Integration Capabilities on Microsoft Azure Provider Compendium 2022

**Provider | system integration capabilities on Microsoft Azure** (page 1 of 6)  
Everest Group assessment – Aspirant

Market Impact

Market adoption Portfolio mix Value delivered Over

Measure of capability: High Low

**Provider | system integration capabilities on Microsoft Azure** (page 2 of 6)  
Overview

**Strengths**

- Provider presents an integrated approach to cloud services covering core infrastructure, cloud application, and data on cloud themes
- Enterprises looking for an SI with an Azure-specific IP portfolio will find it comprehensive set of Azure-specific solutions
- Enterprises looking for an end-to-end engagement on Azure will find it suited as it has a comprehensive portfolio of service offerings from consult

**Azure partnership overview**  
Provider is a Microsoft Gold partner with over five years of collaboration experience with Microsoft. It helps enterprises drive their digital transformation and provides end-to-end solutions by combining in-depth business process knowledge and innovative technologies.

**Revenue from Azure-related services (2021)**

<US\$50 million	US\$50-200 million	US\$200-500 million	>US\$500 million
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**Azure portfolio – key highlights (representative list)**

- Provides end-to-end solutions in consulting, integration, operations, and cybersecurity reinforced by multi-disciplinary digital expertise in data, advanced analytics, AI/ML, IoT, and blockchain
- Supports application development and infrastructure modernization by leveraging agile DevSecOps, cloud strategy, migration, and cloud-native technologies
- Presence in Azure across consulting and application development and modernization, hybrid cloud platform services, CloudOps management, data and SI solution, AI, IoT, and integration solutions

**Adoption by buyer group**

Low (1-15%)	Medium (15-25%)	High (1-20%)
Small (annual revenue < US\$1 billion)	Medium (annual revenue = US\$1-5 billion)	Large (annual revenue > US\$5 billion)

**Provider | system integration capabilities on Microsoft Azure** (page 3 of 6)  
Case studies

**Case study 1** Enhanced user experience with data and IoT

**Client:** Enterprise 1

**Business challenge**  
Provider was rapid in for operating, enhancing, and transforming the enterprise's digital landscape. The client wanted to improve service excellence and modernize its system through a large and complex digital transformation program, which would be embedded into the existing strategy, going forward.

**Solution**

- Implemented a four-month transition program to Azure without impacting the availability of existing systems and thereby the user experience
- Envisioned, designed, and implemented a new digital platform that provides real-time information
- Enabled the digital platform to collect various event information from multiple data sources including third-party data

**Impact**

- Improved the business agility for providing digital-age services to users
- Aligned the volatility of the business with scale-up and scale-down capacity
- Reduced cloud carbon emissions, leading to a more sustainable IT

**Case study 2** Large-scale transformation for cloud-enabled innovation and sustainability

**System Integration Capabilities on Microsoft Azure Provider Compendium 2022**

**Provider | system integration capabilities on Microsoft Azure** (page 4 of 6)  
Solutions/IPs/products

**Proprietary solutions/IPs/products (representative list)**

Event name	Details of the tool/solution
Solution 1	<ul style="list-style-type: none"> <li>It defines evolution scenario, business case, and roadmap</li> <li>It enables fine-tuned migration execution</li> </ul>
Solution 2	A cloud sustainable solution that lets users measure the en
Solution 3	An end-to-end data and AI platform that facilitates the infu
Solution 4	A platform that improves the productivity of development to
Solution 5	A digital assistant that makes human-machine interactions corporate knowledge

**System Integration Capabilities on Microsoft Azure Provider Compendium 2022**

**Provider | system integration capabilities on Microsoft Azure** (page 5 of 6)  
Partnerships

**Partnerships (representative list)**

Partner name	Details of partnership
Partner 1	Helps its customers in their digital transformation journey. It also embeds services in customer solutions
Partner 2	Teamed up with the partner to leverage DevOps, migrate the
Partner 3	Uses its solutions and platforms to help customers with their

**System Integration Capabilities on Microsoft Azure Provider Compendium 2022**

**Provider | system integration capabilities on Microsoft Azure** (page 6 of 6)  
Investments and recent activities

**Investments and recent activities (representative list)**

Investment name	Details of investment
Investment 1	<ul style="list-style-type: none"> <li>Offers wide range of services including governance and assistance for security-related engagements</li> <li>Focuses on innovative design and technology, which helps its customers in crafting products, services, brands, and business models</li> </ul>
Investment 2	Multiple innovations centers across the globe

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# Research calendar

## Cloud and Infrastructure Services (CIS)

Published Planned Current release

Reports title	Release date
Cloud Services Provider Compendium 2022 – North America	January 2022
Cloud Services Provider Compendium 2022 – Europe	January 2022
Software-Defined Wide Area Network (SD-WAN) Service Provider Compendium 2022	January 2022
IT Service Provider of the Year - 2022	February 2022
Contract Renewal – Information Technology (IT) Services 2022	March 2022
Rise of Industry Cloud	April 2022
The Growing Need for Inclusive Talent Models: Learning from Impact Sourcing Specialists	May 2022
Enterprise Pulse 2022: Solving the Talent Conundrum around Availability, Attrition, and Reskilling of the Workforce	June 2022
Mainframe Services State of the Market Report 2022	July 2022
System Integration (SI) Capabilities on Amazon Web Services (AWS) PEAK Matrix® Assessment 2022	August 2022
System Integration (SI) Capabilities on Microsoft Azure PEAK Matrix® Assessment 2022	August 2022
System Integration (SI) Capabilities on Amazon Web Services (AWS) Provider Compendium 2022	September 2022
<b>System Integration (SI) Capabilities on Microsoft Azure Provider Compendium 2022</b>	<b>September 2022</b>
System Integration (SI) Capabilities on Google Cloud Platform (GCP) PEAK Matrix® Assessment 2022	Q4 2022
Next-Generation Hybrid Cloud Model	Q4 2022
Cloud Services State of the Market 2022	Q4 2022

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