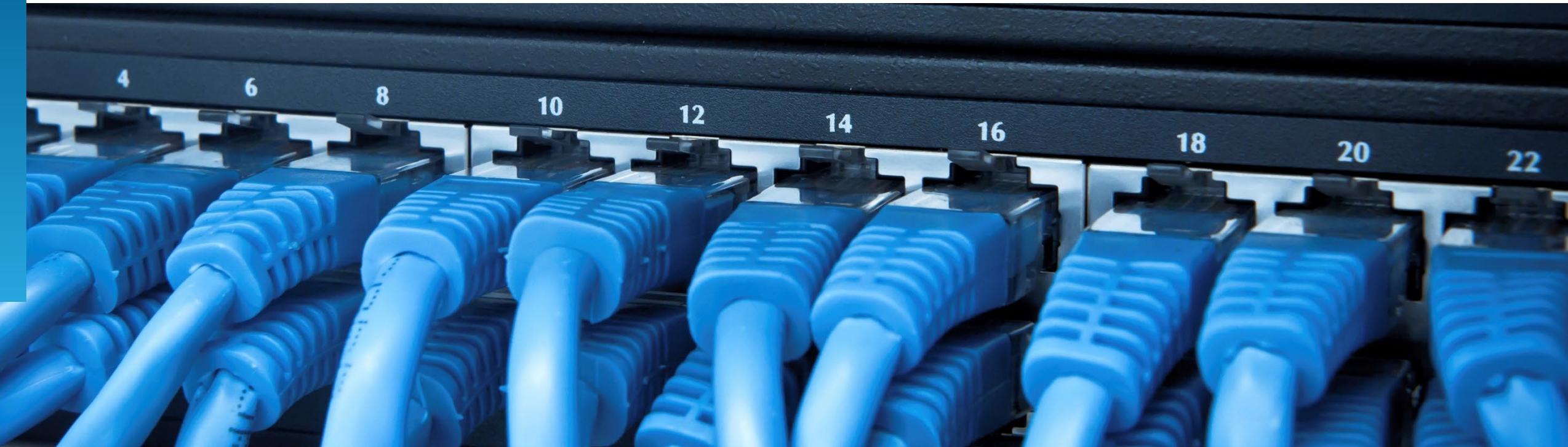


System Integration (SI) Capabilities on Amazon Web Services (AWS) Provider Compendium 2022

September 2022: Complimentary Abstract / Table of Contents



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Background of the research

The growth of enterprise adoption of public cloud is accelerating. The public cloud market is seeing a proliferation in services offered by hyperscalers and a corresponding increase in the investments made by SIs in their hyperscaler-specific cloud service and solution portfolio. AWS continues to dominate the overall public cloud market and is focusing on innovation across different portfolio segments covering infrastructure, platform, data, and next-generation services.

With more enterprises embarking on their public cloud migration journey, integrated delivery and effective management of integrated capabilities across the core infrastructure, cloud application, and data on cloud has become crucial. Enterprises are looking for strong system integration capabilities across the entire life cycle of the cloud journey covering consulting, infrastructure design/build, cloud modernization, and cloud operate services for individual hyperscaler portfolio segments.

SIs are investing in a joint go-to-market approach, AWS-specific organization structure, talent development roadmap, AWS-specific solutions and IPs, and co-innovation activities to cater to enterprise demands. There has been an uptick in both organic and inorganic investments by SIs to attain AWS accreditations and competencies.

In this research, we present the assessment and detailed profiles of 29 SIs featured on the System Integration Capabilities on AWS PEAK Matrix® Assessment 2022. The assessment is based on Everest Group's annual RFI process for calendar year 2022, interactions with leading SIs, client reference checks, and an ongoing analysis of the AWS services market.

This report includes the profiles of the following 29 leading AWS SIs featured on the AWS PEAK Matrix:

- **Leaders:** Accenture, Capgemini, HCL Technologies, Infosys, TCS, and Wipro
- **Major Contenders:** IBM, Brillio, Cognizant, Deloitte, DXC Technology, EPAM, GFT, LTI, Microland, Mphasis, NTT DATA, Orange Business Services, Persistent Systems, Rackspace Technology, Sopra Steria, Tech Mahindra, TO THE NEW, UST, and Virtusa
- **Aspirants:** Aspire Systems, Jade Global, Tavant, and Xebia

Scope of this report



Geography
Global



Providers
29 leading AWS SIs



Services
AWS cloud services

The System Integration (SI) Capabilities on Amazon Web Services (AWS) PEAK Matrix® Assessment 2022 report has over 29 provider profiles

System Integration (SI) Capabilities on Amazon Web Services (AWS) Provider Compendium 2022

Provider | system integration capabilities on AWS (page 1 of 6)
Everest Group assessment – Major Contender

System Integration Capabilities on Amazon Web Services (AWS) Provider Compendium 2022

Provider | system integration capabilities on AWS (page 2 of 6)
Overview

Market impact

Market adoption	Portfolio mix	Value delivered

Strengths

- Enterprises from the banking and financial services industry can benefit from SI's strong capabilities on AWS and leverage the digital banking platform built on AWS.
- Enterprises looking to engage in next-generation cloud services will benefit from SI's credible set of solutions in these areas.
- North American enterprises will benefit from SI's strong capabilities on cloud.

AWS partnership overview

Service Provider is an AWS Advanced Consulting Partner and holds a partnership with Amazon ProServ in areas such as automation. It aims to provide application development and modernization, data modernization and operations with AWS as the cloud partner.

Revenue from AWS-related services (2021)

<US\$50 million	US\$50-200 million	US\$200 million+

AWS portfolio – key highlights (representative list)

- AWS Solution Provider Partner, MSA ProServ Partner, and Public Sector Partner.
- It has contributed significantly to AWS solution areas such as application development, AWS Data Lake Framework, AI/ML workshops, AWS product engineering including Amazon Kendra Search, and AWS Sagemaker.

System Integration Capabilities on Amazon Web Services (AWS) Provider Compendium 2022

Provider | system integration capabilities on AWS (page 3 of 6)
Case studies

Case study 1 Legacy modernization to AWS

Client: Client 1

Business challenge

As part of the corporate mandate for legacy modernization, the client needed to migrate applications and related data across the core financials, people and process to AWS Cloud.

Solution

- Deep-dive code analysis and understanding of operational aspects
- Refactoring of applications for cloud readiness, code adhering to cloud best practices and compliance
- Migration of over hundred cloud-ready applications to the cloud, performing chaos testing, and CI/CD pipeline integration as per corporate policies

Impact

- Reduced cost of operations with data center optimization
- Ease of deployment through a high degree of automation

System Integration Capabilities on Amazon Web Services (AWS) Provider Compendium 2022

Provider | system integration capabilities on AWS (page 4 of 6)
Solutions/IPs/products

Proprietary solutions/IPs/products (representative list)

Event name	Details of the tool/solution
Solution 1	A cloud-based core banking platform that enables digital banking services.
Solution 2	Provides lift and shift from physical servers to AWS Cloud.
Solution 3	Enables automated implementation of infrastructure as code.
Solution 4	Provides ready building blocks for four core services: containerization, images, DevSecOps pipelines, IDE plug-ins.
Solution 5	Provides connectors for data and application integration.
Solution 6	Provides a single pane of glass to view and manage AWS resources.
Solution 7	Enables cloud readiness, security, reliability and compliance for modernization and transformation.

System Integration Capabilities on Amazon Web Services (AWS) Provider Compendium 2022

Provider | system integration capabilities on AWS (page 5 of 6)
Partnerships

Partnerships (representative list)

Partner name	Details
Partner 1	Partnership focus on application modernization.
Partner 2	Partnership to provide enterprises with cloud migration services.
Partner 3	Partnership to provide enterprises with cloud security services.
Partner 4	Partnership to provide enterprises with cloud operations services.

System Integration Capabilities on Amazon Web Services (AWS) Provider Compendium 2022

Provider | system integration capabilities on AWS (page 6 of 6)
Investments and recent activities

Investments (representative list)

Investment name	Details
Investment 1	Acquired an ISV to strengthen its cloud and IT management capabilities.
Investment 2	Launched an experience platform in partnership with an ISV to strengthen its workforce.

Research calendar

Cloud and Infrastructure Services (CIS)

Published Planned Current release

Reports title	Release date
Cloud Services Provider Compendium 2022 – North America	January 2022
Cloud Services Provider Compendium 2022 – Europe	January 2022
Software-Defined Wide Area Network (SD-WAN) Service Provider Compendium 2022	January 2022
IT Service Provider of the Year – 2022	February 2022
Contract Renewal – Information Technology (IT) Services 2022	March 2022
Rise of Industry Cloud	April 2022
The Growing Need for Inclusive Talent Models: Learning from Impact Sourcing Specialists	May 2022
Enterprise Pulse 2022: Solving the Talent Conundrum around Availability, Attrition, and Reskilling of the Workforce	June 2022
Mainframe Services State of the Market Report 2022	July 2022
System Integration (SI) Capabilities on Amazon Web Services (AWS) PEAK Matrix® Assessment 2022	August 2022
System Integration (SI) Capabilities on Microsoft Azure PEAK Matrix® Assessment 2022	August 2022
System Integration (SI) Capabilities on Amazon Web Services (AWS) Provider Compendium 2022	September 2022
System Integration (SI) Capabilities on Google Cloud Platform (GCP) PEAK Matrix® Assessment 2022	October 2022
Next-Generation Hybrid Cloud Model	Q3 2022
Cloud Services State of the Market 2022	Q3 2022
Network Transformation PEAK Matrix Assessment (Focus on Telcos) 2022	Q3 2022

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