

MarketHealthcareReportIT Services

Unpacking the Rise of Telehealth

July 2020: Complimentary Abstract / Table of Contents



Copyright © 2020 Everest Global, Inc.

We encourage you to share these materials internally within your company and its affiliates. In accordance with the license granted, however, sharing these materials outside of your organization in any form—electronic, written, or verbal—is prohibited unless you obtain the express, prior, and written consent of Everest Global, Inc. It is your organization's responsibility to maintain the confidentiality of these materials in accordance with your license of them.

Our research offerings for global services

▶ Market Vista™

Global services tracking across functions, sourcing models, locations, and service providers - industry tracking reports also available

- Application Services
- ▶ BPS | Banking & Financial Services
- ▶ BPS | Healthcare & Life Sciences
- BPS | Insurance
- ► Catalyst[™]
- Cloud & Infrastructure
- Customer Experience Management Services
- Customer Experience Management Servic
- Data & Analytics
- Digital Services
- Engineering Services
- ► Enterprise Platform Services
- Finance & Accounting

Membership information

- This report is included in the following research program(s)
 - Healthcare IT Services
- If you want to learn whether your organization has a membership agreement or request information on pricing and membership options, please contact us at **info@everestgrp.com**

- Human Resources
- ITS | Banking & Financial Services
 ITS | Healthcare
- ► ITS | Insurance
- ► IT Services Executive Insights™
- ► ITS | Life Sciences
- ► Locations Insider™
- ► PricePoint[™]
- Procurement
- Recruitment & Talent Acquisition
- Service Optimization Technologies

More about membership

In addition to a suite of published research, a membership may include

- Accelerators[™]
- Analyst access
- Data cuts
- Pinnacle Model[®] reports
- PriceBook
- Virtual Roundtables
- Workshops

Custom research capabilities

- Benchmarking | Pricing, delivery model, skill portfolio
- Peer analysis | Scope, sourcing models, locations
- Locations | Cost, skills, sustainability, portfolio plus a tracking tool
- Tracking services | Service providers, locations, risk
- Other | Market intelligence, service provider capabilities, technologies, contract assessment

Contents

For more information on this and other research published by Everest Group, please contact us:

Chunky Satija, Practice Director

Kanika Gupta, Senior Analyst

Abdul Rahman Shaikh, Analyst

1.	Introduction and overview	4
	Research methodology	5
	Our view of the healthcare IT landscape	6
	Background and methodology	7
	Summary of messages	8
	Healthcare insights	9
	Key questions	10
	Market dynamics	11
	Definition and technologies	12
	Benefits and challenges	16
	Rising telehealth adoption	18
4.	Supply and demand landscape	24
	Telehealth ecosystem	25
	Industry use cases	26
5.	COVID-19 impact	31
	Appendix	34
	Glossary of key terms	35
	Research calendar	36

Background and methodology

The healthcare provider industry, rife with rising challenges, is currently combating an unprecedented pandemic wave that has taken the industry by storm, leading to a rapid transformation occurring at breakneck speed. Providers, traditionally have been the slowest adopters of technology but now, with the changing landscape brought about by rising expectations of customers, need to increase quality of care and support to overburdened physicians, who have now turned towards technological solutions to aid the healthcare process. Wide adoption of telehealth in such a time has emerged as a promising tool, from relatively simple virtual platforms to extensively integrated remote care and diagnostic setups, telehealth, when rightly implemented, stands to help both payers and providers achieve improved healthcare outcomes holistically.

This report aims to capture the evolving landscape of telehealth and exhibit adoptions trends of telehealth areas that are of the highest interest to physicians and patients. It also highlights the complex supply and demand side of the ecosystem and captures the complex constructs that are currently being formed to decide, develop, and deploy telehealth solutions.

The report talks about:



Key telehealth insights



Telehealth themes



Industry use cases

Scope of this report:



Geography Global with a focus on the US



Healthcare industry



Overview and abbreviated summary of key messages

This report aims to capture the evolving landscape of telehealth and exhibit adoptions trends of telehealth areas that are of the highest interest to physicians and patients. It also highlights the complex supply and demand side of the ecosystem and captures the complex constructs that are currently being formed to decide, develop, and deploy telehealth solutions.

Some of the findings in this report, among others, are:

Market dynamics	 There has been a steady growth in the acceptance and adoption of telehealth technology and services across the healthcare industry Telehealth though proven to aid both the care giver and care receiver on multiple fronts, is currently facing numerous challenges that are hampering its growth and hindering its ability to scale
Supply and demand landscape	 The telehealth market landscape is built up of multiple stakeholders – payers, providers, independent telehealth service providers, large service providers, and startups Multiple stakeholders that are participants of the ecosystem have multifarious and complex arrangements that enable the delivery of services to the end customer
COVID-19 Impact	 Unprecedented burden on care providers and unavoidable circumstances have led to a rapid requirement change resulting in an escalated dependency on telehealth technologies Regulatory changes, rise in innovative solutions, and rapid expansion of telehealth capabilities for providers has been evident as a result of the pandemic



This study offers three distinct chapters providing a deep dive into key aspects of the telehealth market; below are three charts to illustrate the depth of the report

Healthcare and telehealth market insights



Provider market opportunity

The overall healthcare provider IT market is a US\$12 billion+ opportunity, with the North American region comprising over half of the market and is expected to grow at a rate of ~8.2% from 2019 to 2025

Evolving technological sentiment

The healthcare industry has traditionally been slow to adopt new technologies and lacks extensive IT infrastructure when compared to other sectors. With newer challenges that beg technological interventions, providers are developing a renewed outlook on technological investments

Overwhelming industry hurdles

With the emerging challenges around rising costs, overburdened and insufficient physicians, value-based care adoptions, and growing expectations, the industry and the partaking providers are at a critical juncture that needs efficient navigating

Pandemic pushing limits

COVID-19 has brought about unprecedented burden on healthcare providers. Bearing the brunt of the pandemic and weathering the storm has pushed healthcare providers to reinvent, innovate, and adapt to circumstances at speed never imagined possible for the industry

Demand and growth drivers for telehealth





Restricted access to healthcare



Overburdened physicians and compromised quality of care

Telehealth supply and demand landscape



Research calendar Healthcare IT Services (ITS)

Published

Planned Current release

Flagship Healthcare ITS reports	Release date
Healthcare Payer State of the Market – Key Trends, Service Provider Performance in 2019, and Outlook for 2020	February 2020
Healthcare Provider State of the Market – Key Trends, Service Provider Performance in 2019, and Outlook for 2020	March 2020
Healthcare Provider Digital Services PEAK Matrix® Assessment 2020	June 2020
Healthcare Provider Digital Services – Service Provider Profile Compendium	July 2020
Salesforce Health Cloud Services PEAK Matrix [®] Assessment 2020	Q3 2020
State of the Market – Salesforce Health Cloud services	Q3 2020
Salesforce Health Cloud Services – Service Provider Profile Compendium	Q3 2020
Healthcare Specialists PEAK Matrix [®] Assessment 2020	Q3 2020
Healthcare Specialists – Service Provider Profile Compendium	Q4 2020

Thematic Healthcare ITS reports	Release date
Big Tech in Healthcare: What it Means for CIOs?	November 2019
A Platform-based Roadmap for Healthcare Payers	February 2020
Unpacking the Rise of Telehealth	July 2020
Data Monetization in Healthcare	Q3 2020
Adoption of Cloud EHR in Healthcare	Q3 2020
State of Payer Healthcare Platform	Q3 2020

For a list of all our published Healthcare ITS reports, please refer to our website page Note:







Everest Group is a consulting and research firm focused on strategic IT, business services, engineering services, and sourcing. Our clients include leading global enterprises, service providers, and investors. Through our research-informed insights and deep experience, we guide clients in their journeys to achieve heightened operational and financial performance, accelerated value delivery, and high-impact business outcomes. Details and in-depth content are available at **everestgrp.com**.

Stay connected

Website everestgrp.com

Social Media

- ₩ @EverestGroup
- in @Everest Group
- @Everest Group
- @Everest Group

Blog everestgrp.com/blog

Podcast DigitalRealI**T**y

💿 Lissen on Apple Podcasts 🛛 🍃 Google P

Dallas (Headquarters) info@everestgrp.com +1-214-451-3000

Bangalore india@everestgrp.com +91-80-61463500

Delhi india@everestgrp.com +91-124-496-1000 London unitedkingdom@everestgrp.com +44-207-129-1318

New York info@everestgrp.com +1-646-805-4000

Toronto canada@everestgrp.com +1-416-388-6765

This document is for informational purposes only, and it is being provided "as is" and "as available" without any warranty of any kind, including any warranties of completeness, adequacy, or fitness for a particular purpose. Everest Group is not a legal or investment adviser; the contents of this document should not be construed as legal, tax, or investment advice. This document should not be used as a substitute for consultation with professional advisors, and Everest Group disclaims liability for any actions or decisions not to act that are taken as a result of any material in this publication.