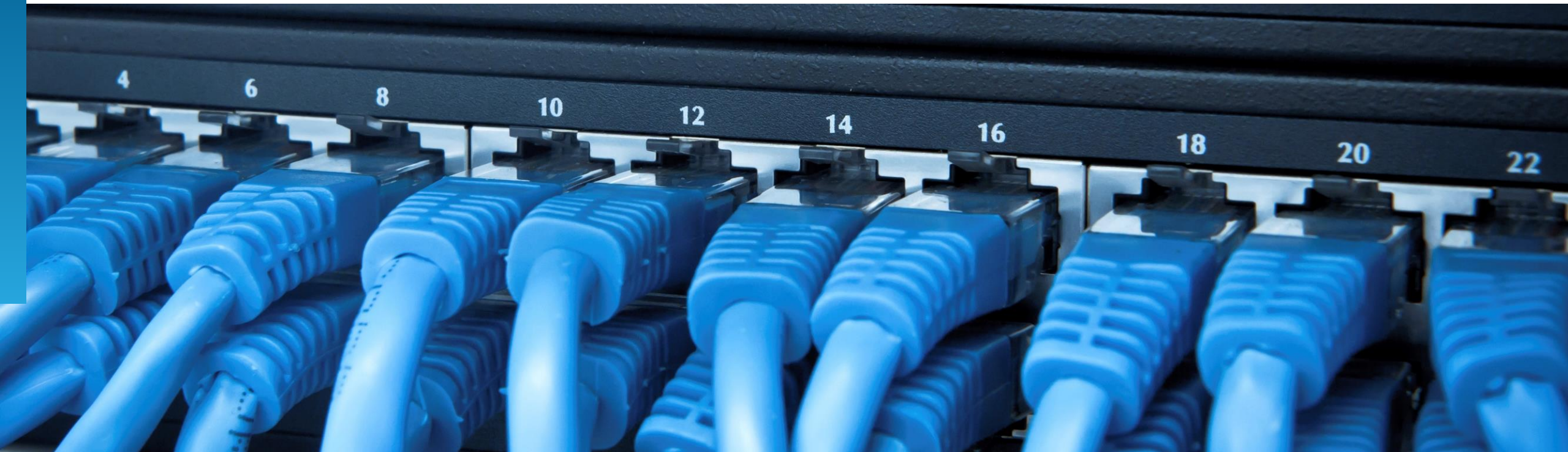


# System Integrator (SI) Capabilities on Microsoft Azure Services PEAK Matrix<sup>®</sup> Assessment 2021

November 2020: Complimentary Abstract / Table of Contents



# Our research offerings for global services

▶ Market Vista™ Global services tracking across functions, sourcing models, locations, and service providers – industry tracking reports also available	
▶ Application Services	▶ Finance & Accounting
▶ BPS   Banking & Financial Services	▶ Human Resources
▶ BPS   Healthcare & Life Sciences	▶ ITS   Banking & Financial Services
▶ BPS   Insurance	▶ ITS   Healthcare
▶ Catalyst™	▶ ITS   Insurance
▶ Cloud & Infrastructure	▶ IT Services Executive Insights™
▶ Customer Experience Management Services	▶ ITS   Life Sciences
▶ Contingent Workforce Management	▶ Locations Insider™
▶ Data & Analytics	▶ PricePoint™
▶ Digital Services	▶ Procurement
▶ Engineering Services	▶ Recruitment Process Outsourcing
▶ Enterprise Platform Services	▶ Service Optimization Technologies

## Membership information

- This report is included in the following research program(s)
  - [Cloud and Infrastructure Services \(CIS\)](#)
- If you want to learn whether your organization has a membership agreement or request information on pricing and membership options, please contact us at [info@everestgrp.com](mailto:info@everestgrp.com)

## More about membership

In addition to a suite of published research, a membership may include

- Accelerators™
- Analyst access
- Data cuts
- Pinnacle Model® reports
- PriceBook
- Virtual Roundtables
- Workshops

## Custom research capabilities

- Benchmarking | Pricing, delivery model, skill portfolio
- Peer analysis | Scope, sourcing models, locations
- Locations | Cost, skills, sustainability, portfolio – plus a tracking tool
- Tracking services | Service providers, locations, risk
- Other | Market intelligence, service provider capabilities, technologies, contract assessment

# Contents

Ashwin Venkatesan, Vice President

Kumar Avijit, Practice Director

Mukesh Ranjan, Practice Director

Siddharth Rawat, Senior Analyst

Titus M, Senior Analyst

<b>1. Introduction and overview</b>	<b>06</b>
• Research methodology	07
• Key information on the report	08
• Background of the research	09
• Focus of the research	10
<b>2. Section A: SI capabilities on Microsoft Azure PEAK Matrix®</b>	<b>11</b>
• PEAK Matrix framework	12
• Everest Group PEAK Matrix for SI capabilities on Microsoft Azure	14
• Characteristics of Leaders, Major Contenders, and Aspirants	15
• System integrator capability summary dashboard	16
<b>3. Section B: Profiles of 26 Microsoft Azure system integrators</b>	
• Leaders	20
– Accenture	21
– Capgemini	22
– Cognizant	23
– DXC Technology	24
– HCL Technologies	25
– Infosys	26
– TCS	27
– Wipro	28

# Contents

## 3. Section B: Profiles of 26 Microsoft Azure system integrators (continued)

• Major contenders	29
– Brillio	30
– Cloudreach	31
– Coforge	32
– Ensono	33
– GFT	34
– LTI	35
– Microland	36
– Mindtree	37
– Mphasis	38
– NTT DATA	39
– Sopra Steria	40
– Tech Mahindra	41
– UST Global	42
– Virtusa	43
• Aspirant	44
– Aspire Systems	45
– Blazeclan Technologies	46

# Contents

• Aspirant (continued)	44
– Coretek	47
– Zensar	48
<b>4. Appendix</b>	<b>49</b>
• Glossary	50
• Microsoft Azure Partner qualifications overview	52
• Research calendar	53

## Background of the research

- Enterprise consumption of cloud has witnessed a dramatic shift, from a skeptical outlook towards public cloud to going all in on public cloud, in the last few years. More than 90 percent of enterprises already leverage one or public clouds in their enterprise environment
- COVID-19 has further accelerated enterprise migration to public cloud as most enterprises could see clear business continuity benefits during the pandemic. Contrary to an expected slowdown due to COVID-19, most enterprises have accelerated their digital transformation efforts with migration to public cloud being a key transformation lever
- Microsoft Azure, with its full stack of offerings across workplace, enterprise IT applications, IT infrastructure, data & analytics, business applications, and collaboration tools, along with its strong existing relationship with enterprises, is becoming a preferred public cloud provider. Rapid adoption of Azure offerings in the market coupled with management complexities and talent crunch is pushing enterprises to seek third-party support. System integrators help enterprises in navigating the Azure landscape across infrastructure, platform, data, and next-generation technology segments
- In this research, we provide an assessment of 26 Azure cloud system integrators featured on the SI capabilities on Microsoft Azure PEAK Matrix®

The assessment is based on Everest Group's annual RFI process conducted over 2020, interactions with Azure cloud system integrators, client reference checks, and an ongoing analysis of the cloud services market.

### This report assessed the following 26 system integrators on Microsoft Azure PEAK Matrix® Assessment 2021:

- **Leaders:** Accenture, Capgemini, Cognizant, DXC Technology, HCL Technologies, Infosys, TCS, and Wipro
- **Major Contenders:** Brillio, Cloudreach, Coforge, Ensono, GFT, LTI, Microland, Mindtree, Mphasis, NTT DATA, Sopra Steria, Tech Mahindra, UST Global, and Virtusa
- **Aspirants:** Aspire Systems, Blazeclan Technologies, Coretek, and Zensar

#### Scope of this report:



**Geography**  
Global



**System integrators**  
26 leading cloud system integrators



**Services**  
Cloud services

# This report focuses on SI capabilities on Microsoft Azure and offers insights into the prominent system integrators operating in this space

## Focus of this study

The assessment is focused on these SI capabilities built for **Microsoft Azure**

### Consulting services

- Cloud strategy formulation (business and technical)
- Cloud adoption roadmap formulation, cloud readiness assessment and benchmarking, cloud TCO analysis

### Infrastructure design/build service

Design/build/implementation of ground-up cloud infrastructure/platform (public, hybrid, private cloud, SDI)

### Cloud modernization services

- Application/data migration (lift and shift), App/data platform modernization, App refactoring and rearchitecting
- Cloud native app development/testing, cloud-based DevOps, API integration

### Cloud operate services

- Cloud operations (cloud asset management, lights on / helpdesk, service assurance, etc.)
- Cloud application management
- Cloud orchestration, optimization, billing, etc.

## Hyperscaler portfolio segments



Infrastructure focused



Platform focused



Data focused



Others and next-generation-focused (AI, ML, blockchain, quantum computing, IoT, Robotics, Edge, etc.)

Examples of hyperscaler portfolio products (Not exhaustive) **Microsoft Azure**

Azure migrate, Azure Virtual machines, Kubernetes service, dedicated host, Azure stack, Springcloud, etc.

Azure PaaS, Industry-specific platforms/solutions/services on Azure, etc.

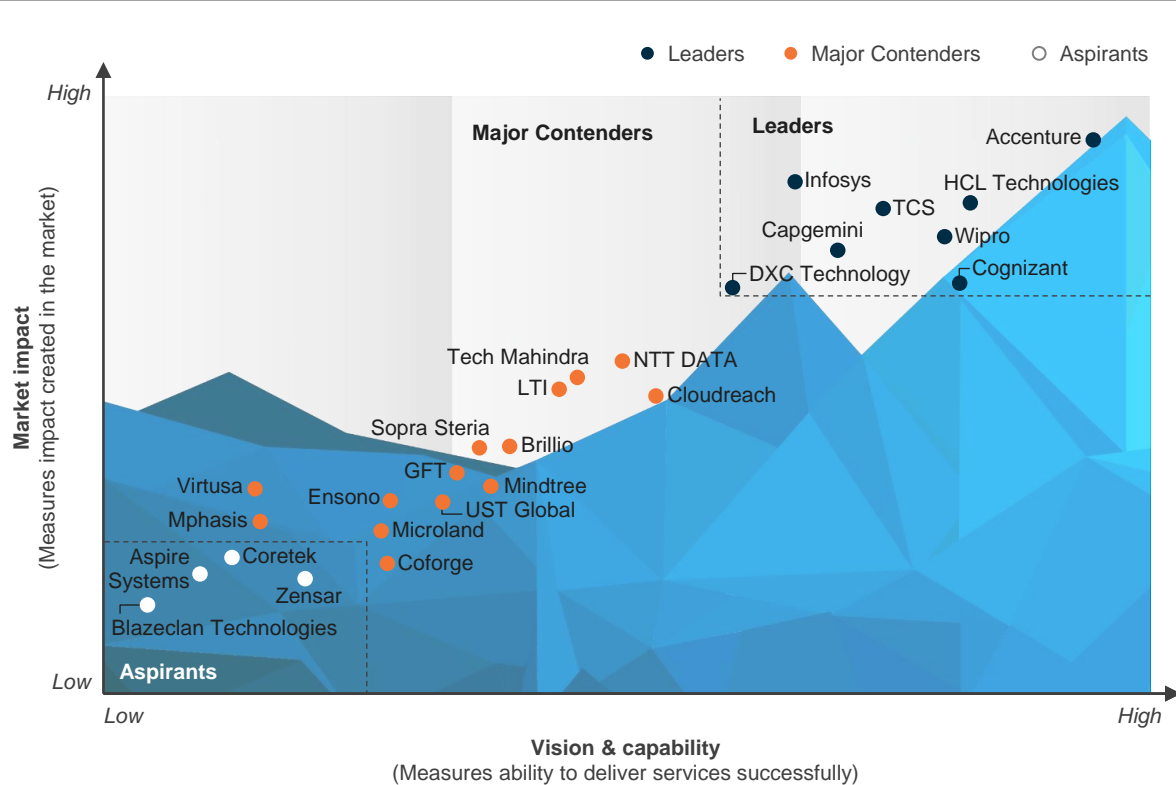
Azure databricks, Data lake analytics, data explorer, etc.

Azure Bot service, Azure Cognitive service, Azure Machine Learning, Azure Blockchain service, IoT Edge, etc.



# This study offers 26 distinct chapters providing a deep dive into key aspects of Microsoft Azure system integrator market; below are three charts to illustrate the depth of the report

System Integrator Capabilities on Microsoft Azure Services PEAK Matrix® Assessment 2021



Capability assessment

Illustrative example

Measure of capability: ● High ○ Low

Service provider	Market impact				Vision & capability				
	Market adoption	Portfolio mix	Value delivered	Overall	Vision and strategy	Scope of services offered	Innovation and investments	Delivery footprint	Overall
Service provider 1	●	○	●	●	●	○	●	●	○
Service provider 2	○	○	○	○	○	○	●	○	○
Service provider 3	○	●	●	●	●	○	○	○	●
Service provider 4	○	○	○	○	●	○	○	○	○
Service provider 5	○	●	○	○	○	○	○	○	○
Service provider 6	○	○	○	○	○	○	○	○	○
Service provider 7	○	○	●	○	○	○	●	○	○
Service provider 8	○	○	○	○	○	○	○	○	○
Service provider 9	○	○	○	○	○	○	○	○	○

Everest Group's remarks on system integrators

Illustrative example

Measure of capability: ● High ○ Low

Market impact				Vision & capability				
Market adoption	Portfolio mix	Value delivered	Overall	Vision and strategy	Scope of services offered	Innovation and investments	Delivery footprint	Overall
○	○	●	○	●	○	○	○	○

**Strengths**

- System integrator has built cloud automation capabilities using its proprietary tool XXX, specifically around governance and provisioning on Azure
- It has XXX assessment providing roadmap for services adoption leveraging Azure next generation themes such as IoT

**Areas of improvement**

- It needs to focus on further enhancing its capabilities on Azure in cloud-native application development and application modernization
- It needs to further enhance its services capabilities to enable clients' movement from proof-of-concept to large-scale cloud implementation



# Research calendar

## Cloud and Infrastructure Services (CIS)

Published Planned Current release

### Flagship CIS reports

### Release date

IT Security Services PEAK Matrix® Assessment 2020	June 2020
Combating COVID-19 Through Infrastructure-led Transformation	July 2020
Digital Trust – The Cornerstone of Creating a Resilient and Truth-based Digital Enterprise	August 2020
Digital Workplace Services PEAK Matrix® Assessment 2020	August 2020
Aware IT Infrastructure Automation Services PEAK Matrix® Assessment 2020	October 2020
System Integrator Capabilities on AWS PEAK Matrix® Assessment 2020	November 2020
System Integrator Capabilities on AWS PEAK Matrix® Compendium 2020	November 2020
<b>System Integrator (SI) Capabilities on Microsoft Azure Services PEAK Matrix® Assessment 2021</b>	<b>November 2020</b>
System Integrator Capabilities on Microsoft Azure Services PEAK Matrix® Compendium 2021	November 2020
System Integrator Capabilities on GCP Services PEAK Matrix® Assessment 2021	Q4 2020
System Integrator Capabilities on GCP PEAK Matrix® Compendium 2021	Q4 2020

### Thematic CIS reports

### Release date

Connected Workplace – The Next Experience Frontier	January 2020
Enterprise Pulse Report: The Dissatisfaction Conundrum	January 2020
Upcoming Contract Renewals – Infrastructure Services	March 2020
Security Operations for a Digital World	Q4 2020

Note: For a list of all our published CIS reports, please refer to our [website page](#)



With you on the journey

Everest Group is a consulting and research firm focused on strategic IT, business services, engineering services, and sourcing. Our clients include leading global enterprises, service providers, and investors. Through our research-informed insights and deep experience, we guide clients in their journeys to achieve heightened operational and financial performance, accelerated value delivery, and high-impact business outcomes. Details and in-depth content are available at [everestgrp.com](https://www.everestgrp.com).

## Stay connected

### Website

[everestgrp.com](https://www.everestgrp.com)

### Social Media

 @EverestGroup

 @Everest Group

 @Everest Group

 @Everest Group

### Blog

[everestgrp.com/blog](https://www.everestgrp.com/blog)

### Podcast

DigitalReallTy



### Dallas (Headquarters)

[info@everestgrp.com](mailto:info@everestgrp.com)

+1-214-451-3000

### Bangalore

[india@everestgrp.com](mailto:india@everestgrp.com)

+91-80-61463500

### Delhi

[india@everestgrp.com](mailto:india@everestgrp.com)

+91-124-496-1000

### London

[unitedkingdom@everestgrp.com](mailto:unitedkingdom@everestgrp.com)

+44-207-129-1318

### New York

[info@everestgrp.com](mailto:info@everestgrp.com)

+1-646-805-4000

### Toronto

[canada@everestgrp.com](mailto:canada@everestgrp.com)

+1-416-388-6765

*This document is for informational purposes only, and it is being provided "as is" and "as available" without any warranty of any kind, including any warranties of completeness, adequacy, or fitness for a particular purpose. Everest Group is not a legal or investment adviser; the contents of this document should not be construed as legal, tax, or investment advice. This document should not be used as a substitute for consultation with professional advisors, and Everest Group disclaims liability for any actions or decisions not to act that are taken as a result of any material in this publication.*