

Market Application Report Services

# **Upcoming Contract Renewals – Application Services (AS) 2021**

March 2021: Complimentary Abstract / Table of Contents



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- Workshops

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- Benchmarking | Pricing, delivery model, skill portfolio
- Peer analysis | Scope, sourcing models, locations
- Locations | Cost, skills, sustainability, portfolio plus a tracking tool
- Tracking services | Service providers, locations, risk
- Other | Market intelligence, service provider capabilities, technologies, contract assessment

#### **Membership information**

- This report is included in the following research program(s)
  - Application Services
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## **Background of the research**

Sourced services are a large, multi-billion dollar market, characterized by deals lasting for an average of two to three years. Most of these deals are originally signed via a competitive process involving Request for Proposals (RFPs), capability assessment, and shortlisting of service providers

Renewals provide an opportunity to non-incumbent players to expand their wallet shares amid disruptive factors such as saturation, slowing growth rate, and new and more agile competitors. They also allow buyers a chance to make course corrections based on lessons learned during the lifetime of the just-concluded engagement and adjust their sourcing strategies to suit the current business environment

This research analyzes renewals coming up in the next two years, with a focus on Application Services (AS) contracts

### This report includes :

- · Analysis of the ITS and BPS markets, with focus on deals to be renewed in the future
- Key vertical, geographical, and scope-based analysis, with a focus on AS and bundled contracts
- Analysis of AS and bundled contracts by scope (development, maintenance, and system integration) across geographies

### Scope of this report:





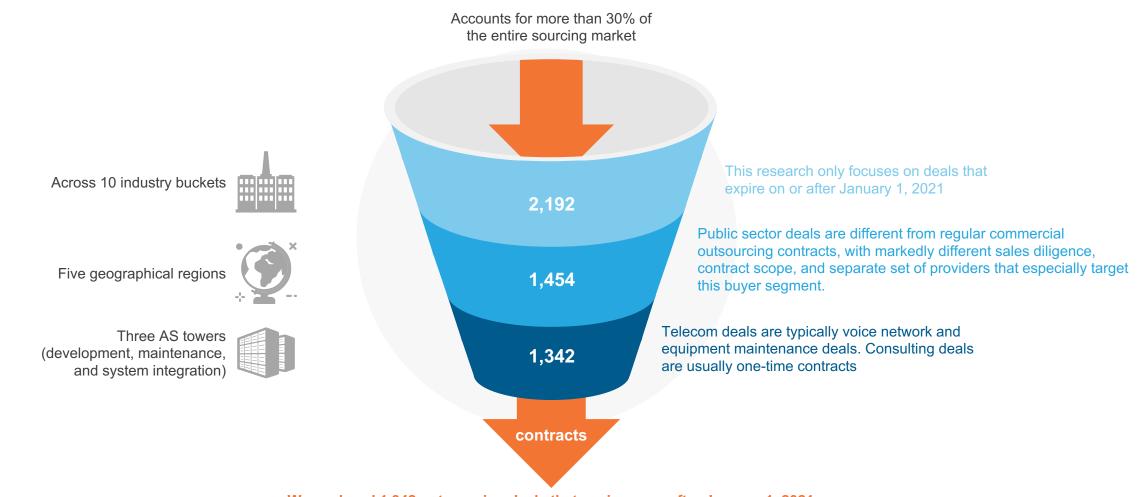


**Industry** All industries are covered in this report



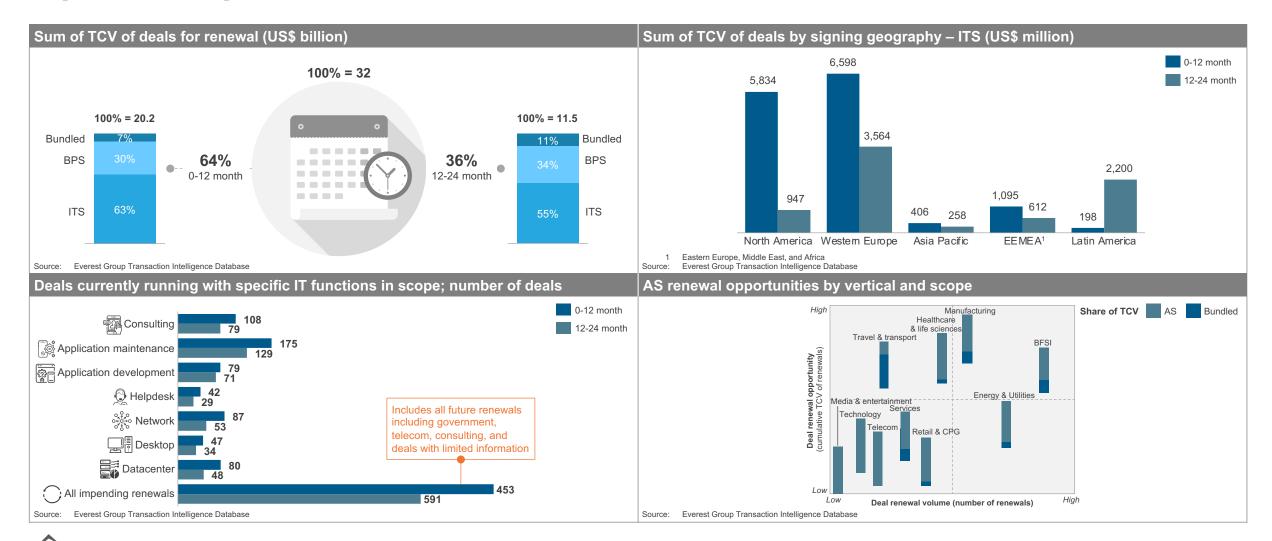


# Our analysis is based on Everest Group's Transaction Intelligence Database, the most comprehensive record of publicly announced outsourcing deals



We analyzed 1,342 outsourcing deals that expire on or after January 1, 2021

# This study offers three distinct sections providing a deep dive into key aspects of upcoming contract renewals in application services market; below are four charts to illustrate the depth of the report



## **Research calendar** Application services

RESEARCH

Published

Planned Current release

Flagship application services reports	Release date
Application Transformation – Business Pioneering the Agenda – State of the Market	February 2020
Next-generation Quality Assurance – State of the Market	February 2020
Cloud-native Application Development Services PEAK Matrix® Assessment 2020	August 2020
Cloud-native Application Development Service Provider Compendium	September 2020
Application Services – Preparing for the Post-pandemic World	October 2020
Next-generation Application Management Services PEAK Matrix® Assessment 2020	November 2020
Next-generation Application Management Service Provider Compendium	December 2020
Cloud-native Application Services – the Cloud-native Juggernaut is Rolling; Be Mindful of Pitfalls	January 2021

Thematic application services reports	Release date
Talent Readiness for Next-generation IT Services PEAK Matrix <sup>®</sup> Assessment 2020 – Closing the Demand-Supply Gap	December 2019
Upcoming Contract Renewals – Application Services 2020	March 2020
Rapid Application Development Platform Trailblazers: Top 14 Start-ups in Low-code Platforms – Taking the Code Out of Coding	May 2020
Strength in Adversity: Enterprise Service Resilience During the COVID-19 Crisis	June 2020
Winning the War for Talent: An Enterprise Guide to Building a Sustainable Workforce Strategy	July 2020
Cloud-based Application Modernization	July 2020
Upcoming Contract Renewals – Application Services 2021	March 2021

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